

Monthly Platform Events Schedule - APRIL

Meanings of Color

	Platform Events
	Carriers' Training
	Events for Members' Guests
	1-on-1 Case Studies

Reservation: RSVP is required to the Google calendar of admin@wayfinancial.ca and events take place in 2nd Floor Boardroom unless otherwise specified.
Remarks: The strategies and opinions presented by speakers are in their personal capacity and do not reflect the views of the company.

Week	Time	Monday	Tuesday	Wednesday	Thursday			Friday	Saturday
1st	11am - 12:30pm	New Member Training School 1 <i>Stephen Lai</i> (10 - 1pm)	New Member Training School 2 <i>Stephen Lai</i> (10 - 1pm)	Goal Setting (Mandarin): The Action Step 1 <i>William Liu</i>	New Member Training School 3 <i>Stephen Lai</i> (10 - 1pm)	HLLQP Exam Preparation <i>Jack Cao</i> (Lounge)	Business Start-up Training #1: Business Mindset <i>Ryan Lee</i> (10 - 11:30am, 3rd Floor)	Tapping into the next generation: Whole Life for Children <i>EL Monica Zhang</i>	
							Business Start-up Coaching <i>William Liu</i> (11:30am - 12:30 pm, 3rd Floor)		
	2pm		MDRT Training: Whole Person #4 * Age of Abundance * Are You Relevant	1-on-1 Case Studies <i>RBC Mike Jackson</i>				1-on-1 Case Studies <i>EL Monica Zhang</i> (1 - 3 pm)	Family Relationship Psychology Seminar <i>William Liu</i>
	4pm		* How MDRT Mentors Changed My Life * If you Cannot Stand up Stand out * Learning to Laugh Again * Personal Creativity and Innovation			Career Orientation			
2nd	11am - 12:30pm	New Member Training School 4 <i>Stephen Lai</i> (10 - 1pm)	New Member Training School 5 <i>Stephen Lai</i> (10 - 1pm)	Case Studies <i>Carmen Ke</i>	New Member Training School 6 <i>Stephen Lai</i> (10 - 1pm)	HLLQP Exam Preparation <i>Jack Cao</i> (Lounge)	Business Start-up Training #2: Sales Cycle <i>Ryan Lee</i> (10 - 11:30am, 3rd Floor)	Lunch & Learn: Securing Insurance for Corporations <i>CL Carol Ng & Jeff Nason, Advance Case Consultant</i>	
							Business Start-up Coaching <i>William Liu</i> (11:30am - 12:30 pm, 3rd Floor)		
	2pm		MDRT Training: Whole Person #4 * Age of Abundance * Are You Relevant	1-on-1 Case Studies <i>AL Julius Ho</i>				1-on-1 Case Studies <i>CL Carol Ng</i> (1 - 3 pm)	
	4pm		* How MDRT Mentors Changed My Life * If you Cannot Stand up Stand out * Learning to Laugh Again * Personal Creativity and Innovation						

3rd	11am - 12:30pm			Business Knowledge & Processing <i>Stephen Lai</i>			HLLQP Exam Preparation <i>Jack Cao</i>	Business Start-up Training #3: Business Process <i>Ryan Lee</i> <i>(10 - 11:30am, 3rd Floor)</i>	Good Friday Holiday	
								Business Start-up Coaching <i>William Liu</i> <i>(11:30am - 12:30 pm, 3rd Floor)</i>		
	2pm		MDRT Training: Marketing #4 * Marketing Strategies toward Top of the Table * Playing for Change * Paychecks and Play checks * Never Tell Me Never * Networking * Mining for New Clients * Million Meal Challenge	1-on-1 Case Studies <i>CL Tajammul Pannun</i>						
	4pm						Career Orientation			
4th	10am - 11 am			1-on-1 Case Studies <i>Simon Mok</i>						
	11am - 12:30pm			Attractive Way to Advise ACP <i>Simon Mok</i>			HLLQP Exam Preparation <i>Jack Cao</i>	Business Start-up Training #3: Business Process <i>Ryan Lee</i> <i>(10 - 11:30am, 3rd Floor)</i>	Simplified Issue: Solutions for your difficult to insure clients but want peace of mind. <i>AL Julius Ho</i>	
								Business Start-up Coaching <i>William Liu</i> <i>(11:30am - 12:30 pm, 3rd Floor)</i>		
	2pm		MDRT Training: Selling #4 * Do not Keep Me a Secret * Opportunity Value of Cash * The Unseen Dynamics Powering China The Developing World and Driving Globalization * True Success * Enjoy the Ride * What Makes the Great Ones Great	1-on-1 Case Studies <i>Simon Mok</i>	1-on-1 Case Studies GWL Jason Yang					Children Psychology Seminar <i>William Liu</i>
	4pm									
5th	11am - 12:30pm									
	2pm		MDRT Training: Advising Clients #5 * This is the Moment * The Value of MDRT * The 5 keys to Ultimate Health * The Champion Code * The Power of Optimism							